

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 11, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$93,813	47
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$41,696	21
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$34,362	8
Gold Producers (\$10,000 - \$30,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$28,894	8
AmeriLife		\$28,749	21
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,746	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,716	8
Barta, Devin M.	Barta Insurance Agency	\$22,452	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,676	5
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$17,603	1
Ahlbum, Tim	Health Coverage Solutions	\$17,436	6
Savage, Gina	Savage Insurance Agency	\$17,241	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$13,139	13
Cancio, Maria	Cancio Insurance Agency	\$12,946	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$12,336	1
Benaim, Eduardo	Benaim Insurance Agency	\$12,070	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$11,867	3
Silver Producers (\$5,000 - \$10,000)			
Sweeney, James A.	American Senior Benefits	\$9,372	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$9,210	4
James M. Gray, Inc.		\$8,928	3
Senior Insurance Marketing, Inc.		\$8,928	3
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$8,436	3
Moraski, Matthew B.	Moraski Insurance Agency	\$8,388	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,332	7
Rosati, Lisa	Rosati Insurance Agency	\$7,881	2
Cataldo, Dennis M.	Cataldo Insurance Agency	\$7,776	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,583	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$7,259	3
Heller, Mark	Heller Insurance Agency	\$6,918	1
Clark, John W.	Senior Solutions Insurance Agency	\$6,634	4
Maisonet, Joseph	Maisonet Insurance Agency	\$6,540	3
Olsen, Steve J.	Olsen Insurance Agency	\$6,173	1
Valery, Albert L.	Valery Insurance Agency	\$6,132	2
Centerstone Insurance & Financial Svcs.		\$5,999	3
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$5,699	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$5,676	1
Benefit Plans of America, Inc.		\$5,560	7
Ahmed, Nur N.	Ahmed Insurance Agency	\$5,513	4
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$5,436	1

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Bronze Producers (\$2,500 - \$5,000)

Cleveland, Keith E.	Cleveland Insurance Agency	\$4,832	1
World Wide Coverage Corp.		\$4,648	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,561	7
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,511	1
Miller, Michele M.	Miller Insurance Agency	\$4,334	3
Elite Insurance Partners, LLC		\$4,271	1
Landis, Mark S.	Metro Insurance & Financial Services	\$4,221	4
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$4,031	1
Kuhtz, Steven	Kuhtz Insurance Agency	\$3,959	1
AMAC Senior Resources Network		\$3,880	1
Maisto, Stephen	Senior Health Solutions	\$3,840	3
Rosenheck, Ted	Rosenheck Insurance Agency	\$3,708	1
Iwill Advisors, Inc.		\$3,638	2
America Consulting Svcs Corp.		\$3,564	1
Vickers, Jordan	Vickers Insurance Agency	\$3,480	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,479	1
Borenstein, Jadzia	Borenstein Insurance Agency	\$3,359	1
Richard, Paul	Richard Insurance Agency	\$3,276	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,252	2
Mendrin, Pete M.	Mendrin Insurance Agency	\$3,240	1
Gruber, Sonny	Gruber Insurance Agency	\$3,228	1
Bonaventure, Michel	Bonaventure Insurance Agency	\$3,191	1
Collins, Robert D.	Collins Insurance Agency	\$3,132	1
Derevensky, Jackie	Derevensky Insurance Agency	\$3,108	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,108	1
Fraser, Daniel	Fraser Insurance Agency	\$3,108	1
Lerner, Stanford J.	Lerner Insurance Agency	\$3,108	1
Lasman, David	Lasman Insurance Agency	\$3,096	1
Roberts, Michael S.	Roberts Insurance Agency	\$3,096	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,084	1
Jetter, Art	Art Jetter & Company, Inc.	\$3,029	1
Ebbs, Richard J.	Ebbs Insurance Agency	\$3,024	1
Ruth, Roy S.	Ruth Insurance Agency	\$3,000	1
ERIN Marketing, Inc.		\$2,916	2
Edwards, Jackson IV	Edwards Insurance Agency	\$2,904	1
Nickel, Roger T.	Nickel Insurance Agency	\$2,844	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$2,844	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,760	2
Chacon, Cesar	The Insurance Hub	\$2,734	3
Bowes, Barbara N.	Bowes Insurance Agency	\$2,676	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$2,676	1
Carran, John S.	Carran Insurance Agency	\$2,590	2

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

June 11, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC \$17,603

Gold Producers (\$10,000 - \$15,000)

Sachs, Kerry \$13,966 Wiedersum, Bryan F. \$12,336

Silver Producers (\$5,000 - \$10,000)

Daenzer, Christopher	\$8,388	Colpitts, Walter W.	\$6,324
Cataldo, Dennis M.	\$7,776	Olsen, Steve J.	\$6,173
Szarf, Rosa	\$7,727	Saylor, Dexter R.	\$6,120
Ulayyet, Fred M.	\$7,583	Westfall, Edward B.	\$6,120
Taddei, Theodore R. Jr.	\$7,464	Palmer, Casey V.	\$5,975
Heller, Mark	\$6,918	Holzman, Robert	\$5,771
Malooley, Michele A.	\$6,383	Ortez, Philip B. Jr.	\$5,699
Barta, Devin M.	\$6,372	Simon, Julie	\$5,676
Major, Victoria A.	\$6,359	Sakharoff, Richard D.	\$5,436

Bronze Producers (\$2,500 - \$5,000)

Cleveland, Keith E.	\$4,832	Bayless, Heather N.	\$3,708
Johnson, Devin P.	\$4,812	Ballestas, Nelcy	\$3,564
Zarins, Ivars	\$4,812	Cortes, Julio C.	\$3,564
Dworkin, Earl D.	\$4,511	Valdes, Jorge A.	\$3,564
Pekala, David	\$4,368	Ciola, Claude M.	\$3,540
Benaim, Eduardo	\$4,343	Haug, John H.	\$3,359
Maisonet, Joseph	\$4,332	Scher, Lee D.	\$3,359
Savage, Gina	\$4,295	Stevens, Jason	\$3,359
Haass, David	\$4,271	Smith, Constance A.	\$3,311
Keiper, Gregory D.	\$4,188	Bechtold, Edward H. III	\$3,276
Barrowman, Jeffrey A.	\$4,031	Kelsey, Steven D.	\$3,276
Blake, Karla	\$4,008	Oblaczynski, William J.	\$3,276
Marcos, Mona	\$3,959	Spink, Chad D.	\$3,252
Siddique, Nayeem M.	\$3,888	Mendrin, Pete M.	\$3,240
Stevens, Ray	\$3,887	Gruber, Sonny	\$3,228
Stevens, Sandra K.	\$3,887	Smith, Brian E.	\$3,216
Aug, Tanya	\$3,880	Bonaventure, Michel	\$3,191
Greenfield, Paul F.	\$3,880	Leonard, Jonathan L.	\$3,180
Rosati, Lisa	\$3,873	McElroy, Douglas H.	\$3,132
Simpkins, Mark A.	\$3,799	Biederman, Julie	\$3,108
Allan, Bret M.	\$3,768	Delia, Brian	\$3,108

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Feldman, Lois	\$3,108	McGregor, Iyan L.	\$2,904
Finkelstein, Sara	\$3,108	Borosak, William J. Jr.	\$2,844
Gauldin, Brian K.	\$3,108	Gorden, Renee	\$2,844
Gold, Matthew	\$3,108	Hall, Tiffany	\$2,844
Panza, Gary R.	\$3,108	Primack, Neil E.	\$2,844
Muni, Joseph P. Jr.	\$3,107	Ripoll, Glenn A.	\$2,844
Borjas, Israel	\$3,096	Risick, Meryl G.	\$2,844
Lasman, Mark J.	\$3,096	Skolnick, Hal S.	\$2,844
Roberts, Michael S.	\$3,096	Steiner, Marcia K.	\$2,844
Stevens, Carl R.	\$3,096	Balogh, Christian J.	\$2,760
Vickers, Jordan	\$3,096	Benedeti, Juan C.	\$2,759
Halstead, Donald E.	\$3,084	Vertich, Mark	\$2,759
Johnson, Christina J.	\$3,084	Moore, Daniel	\$2,688
Birnhak, Lauren A.	\$3,029	Abbatiello, Vincent	\$2,676
Dewalt, Geri B.	\$3,024	Bowes, Barbara N.	\$2,676
Ebbs, Richard J.	\$3,024	Cochran, John T.	\$2,676
Gilbert, Matthew C.	\$3,024	Gruby, Danny	\$2,676
Pearson, Lisha	\$3,012	Soucy-Snowman, Catherine	\$2,676
Stang, Bradley T.	\$3,000	Woodard, Michael A.	\$2,676
Dillow, David S.	\$2,927	Holmquist, James A.	\$2,556
Ahlbum, Tim	\$2,916		